

No. P-43011/16/2015-IOC  
Government of India  
Ministry of Petroleum & Natural Gas

Shastri Bhawan, New Delhi  
Dated: the 4<sup>th</sup> March, 2016

To

1. Director (Marketing), BPCL  
2. Director (Marketing), IOCL  
3. Director (Marketing), HPCL

**Sub : Regarding opportunity to offer alternative land in response to the advertisement.**

Sir,

I am directed to refer to BPCL's letter No.RSHQ.VIP dated July 7, 2015 submitted on behalf of the industry on the subject cited above and to convey the approval of this Ministry to amend the land requirement clause in dealership guidelines as follows :

"Where the land offered by the candidate in the application meets all the specifications as laid down in the advertisement and on the basis of which LOI has been issued or proposed to be issued, in such cases, if the LOI holder or the candidate to whom LOI is proposed to be issued would like to offer an alternate land, due to whatsoever reason, such land may be considered by OMC subject to the alternate land meets all specifications and is within the advertised location."

2. This issues with the approval of Minister of State (IC) (P&NG).

Yours faithfully,



(A.K. Pandey)

Under Secretary to the Government of India