

S.A. 201

Annexure - B

No.P-19011/9/2001-IOC
Government of India
Ministry of Petroleum & Natural Gas

Shastri Bhawan,
New Delhi, the 9th September, 2003.

To

The Directors(Marketing),
IOC/HPC/BPC/IBP
Mumbai.

The Executive Director,
IOC(AOD),
Guwahati.

Sub: Policy regarding running of the retail outlets for which sites have been taken over and facilities installed on COCO basis.

Sir,

The undersigned is directed to refer to this Ministry's letter No.P-19012/116/99-IOC dated the 4th October, 1999 on the above subject and to state that the question of continuance of the guidelines, contained in that letter, in the post-APM regime in the petroleum sector has been considered by the Government. In order to provide commercial freedom to the oil marketing companies (OMCs) in the public sector, it has been decided in supersession of that letter that the OMCs shall, with immediate effect, formulate their own policy and procedure for operating those retail outlets, where sites have been procured and facilities created, or which have been decommissioned because of termination of dealerships, on COCO/ad hoc basis till regular dealers are appointed.

2. Further, it will be for the OMCs to decide whether they will adopt a joint and mutually agreed procedure or an independent procedure which will suit them individually. In any case, OMCs shall ensure that :

- (i) Efforts are made to appoint regular dealers to such ROs as early as possible as per the dealership guidelines.
- (ii) The procedure they adopt should be such that whenever the occasion for transfer of the retail outlet to the regular dealer arrives, the transfer takes place smoothly and without any hurdles.

...2.

[Signature]
2/9/2003

(ii) The total procedure, including the procedure for appointment of contractors, if any, for running the outlets temporarily, is transparent .

3. A copy of the communication outlining the procedure, including the terms and conditions of appointment of contractors, may be forwarded to this Ministry for information and record

Yours faithfully,

Tarun Shridhar
9/9/2003
(Tarun Shridhar)
Director

Copy to:

- 1) Director(AKJ)/DS(KM).
- 2) Guard File.